Sharing Appointments Tracking Sheet
Be interested (think Oprah). Find common ground. Weave your story by relating what's relevant to them. Let these questions lead you to more questions about them, what they want and need and why that's important. Everyone has something about them that makes them unique in the world. Everyone wants to be seen, understood and valued.

Name:	F _ C _ E _ V _ Date:	Occupation:
About you:		
Love about job:	Change about job/Si	ituation:
3 Things Dream Career: 1	2	3
Biggest Need:	Impressed you about MK:	
If I only had 5 min, what would you need t	to know about MK:	
What, if anything, would be your biggest of	obstacle/challenge:	
Biggest Reason try MK:		
How would you feel if you (created that, h	nad that, achieved that)?	
I would love to work with you. :) Is there a	any reason why we couldn't get you	started today?*signing bonus
Response:	Next Step:	Follow Up Date:
Name:	F CE V Date:	Occupation:
		Occupation:
About you:		
About you:	Change about job/Si	ituation:
About you:  Love about job:	Change about job/Si	ituation:
About you:  Love about job:  3 Things Dream Career: 1	Change about job/Si 2 _ Impressed you about MK:	ituation: 3
About you:  Love about job:  3 Things Dream Career: 1  Biggest Need:	Change about job/Si 2 _ Impressed you about MK: to know about MK:	ituation: 3
About you:  Love about job:  3 Things Dream Career: 1  Biggest Need:  If I only had 5 min, what would you need to	Change about job/Si 2 Impressed you about MK: to know about MK: obstacle/challenge:	ituation: 3
About you:  Love about job:  3 Things Dream Career: 1  Biggest Need:  If I only had 5 min, what would you need to the work of	Change about job/Si 2 _ Impressed you about MK: to know about MK: obstacle/challenge:	ituation: 3
About you:  Love about job:  3 Things Dream Career: 1  Biggest Need:  If I only had 5 min, what would you need to the work of the wor	Change about job/Si 2 Impressed you about MK: to know about MK: obstacle/challenge:	ituation: